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Dan Morgan Daniel
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Grain is the second most
important resource in
the world (behind oil).

The grain trade is

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controlled by five
family-owned companies
that are very secretive.
This book examines
some illustrative
episodes of how grain
trade is carried out thus
giving an idea about
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One of the possibly

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taboo subjects was the use of grain as a weapon. The merchants withheld shipments of flour to the Belgium Congo and Jamaica in the 1950s. The resulting riots were bloody. Much attention was put on Henry Kissinger's agreement with the Soviet Union in the early 1970s to purchase grain at bargain prices.

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The first and only book to describe the seven secretive families and five far-flung companies that control the world's food supplies. Little has changed their central role since Morgan's best-selling book first appeared in 1979.

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In 1979, Dan Morgan, a journalist with the Washington Post, wrote *Merchants of Grain*, a definitive history of the international grain trade. In the 40 years since Dan's book was published the grain markets have changed almost beyond recognition. So too have the merchants of grain.

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Once shadowy figures, grain merchants have now come out of the shadows. Almost everything that you eat or drink today will contain something bought, stored, transported, processed, shipped, distributed or sold by one of the seven giants of the agricultural supply chain. The media often refers to them as

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the ABCD group of international grain-trading companies, with ABCD standing for ADM, Bunge, Cargill and Dreyfus. The acronym, though, ignores the other three giants of the food supply: Glencore, COFCO International and Wilmar. Together, they handle 50 percent of the international trade

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in grain and oilseeds. In this book's series of exclusive and unprecedented interviews, CEOs and senior traders from these seven giants describe in their own words how the agricultural markets are changing, and how they are adapting to those changes.

Accompanying text explains how grain

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trading works, what grain traders do, and the journey that your food takes before arriving on your plate. This is the inside story of the grain market and of the seven companies at the centre of the world's food supply.

"It is difficult to imagine how the evolution of an industry, through the

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perspective of one of its
giants, could be better
told". -- Tarrant
Business

Five Giant

The modern world is
built on commodities -
from the oil that fuels
our cars to the metals
that power our
smartphones. We rarely
stop to consider where
they have come from.
But we should. In The

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World for Sale, two leading journalists lift the lid on one of the least scrutinised corners of the world economy: the workings of the billionaire commodity traders who buy, hoard and sell the earth's resources. It is the story of how a handful of swashbuckling businessmen became indispensable cogs in

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global markets: enabling an enormous expansion in international trade, and connecting resource-rich countries - no matter how corrupt or war-torn - with the world's financial centres. And it is the story of how some traders acquired untold political power, right under the noses of western regulators and

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politicians - helping Saddam Hussein to sell his oil, fuelling the Libyan rebel army during the Arab Spring, and funnelling cash to Vladimir Putin's Kremlin in spite of western sanctions. The result is an eye-opening tour through the wildest frontiers of the global economy, as well as a revelatory guide to how

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capitalism really works.

Despite being excited by
and interested in the
grain markets, many
participants crave a
better understanding of
them. Now there is a
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that could help you
make money trading
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approachable
communication to offer
this 360-degree look at
all aspects of grain
trading. From the
seasonal patterns of
modern grain
production, to grain
futures' utility as an
investment asset, to the
basis trading practices
of the grain industry's
most successful

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companies, Mastering

The Grain Markets

unveils something for everyone. The key to

profitable grain trading,

Kub argues, is building

knowledge about the

fundamental practices of

the industry. To

demonstrate the

paramount importance

of such intelligence, she

uses anecdotes, clear

examples, and her own

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experiences as a futures broker, market analyst, grain merchandiser, and farmer. The result is an immensely readable book that belongs in the hands of every investor, grain trader, farmer, merchant, and consumer who is interested in how profits are really made.

This true story of the
multibillionaire who

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fled to Switzerland

“reads like a mystery novel” (USA Today).

How did Marc Rich

make over ten billion

dollars while paying hardly any taxes?

Journalist A. Craig

Copetas infiltrated the

inner circle of the

commodities market and

Rich's associates to

show not only how the

metals and minerals

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trader pulled off the scam, becoming one of America's most wanted criminals, but also how other traders have used the same model to evade taxes as well. A continuing figure of controversy even after his death, Rich, a hedge fund manager and the founder of Glencore, was wanted for evading almost ninety million

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dollars in taxes and if caught, could have spent life in prison. From a former staff reporter at The Wall Street Journal, Metal Men is a story of international intrigue spanning the globe, from the inside of the White House to the Kremlin, a brilliantly researched work that exposes the inner workings of one of

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country's largest scams.

“Mr. Copetas is at his best evoking the high-stakes, fast-paced life of the commodities traders: the greed and corruption that consume them are the stuff of high drama.”

—The New York Times
Book Review

"Thanks to this gripping new book ... we know more about how they do

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it. And it's even more shocking than you think." --The Independent When most people think of the drama of global finance, they think of stocks and bonds, venture capital, high-tech IPOs, and complex mortgage-backed securities. But commodities? Crude oil and soybeans? Copper and wheat? What could

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be more boring? That's exactly what the elite commodity traders want you to think. They don't seek the media spotlight. They don't want to be as famous as Warren Buffett or Bill Gross. Their astonishing wealth was created in near-total obscurity, either in closely held private companies or deep within large banks

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and corporations, where commodity profits and losses weren't broken out. Now Kate Kelly, the bestselling author of *Street Fighters*, takes us inside this secretive inner circle that controls so many things we all depend on. She gets closer than any previous reporter to understanding these whip-smart, aggressive,

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and often egomaniacal men who bet millions every day on a blend of facts, analysis, and pure gut instinct.

The Asylum is a stunning exposé by a seasoned Wall Street journalist that once and for all reveals the truth behind America's oil addiction in all its unscripted and

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dysfunctional glory. In the tradition of Too Big to Fail and Liar's Poker, author Leah McGrath Goodman tells the amazing-but-true story of a band of struggling, hardscrabble traders who, after enduring decades of scorn from New York's stuffy financial establishment, overcame more than a century of failure,

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infighting, and
brinksmanship to build
the world's reigning oil
empire—entirely by
accident.

This book is aimed at all
those who want to learn
about the world of
trading in agricultural
commodities: students,
legislators, regulators
and journalists. It is a
mix of explanatory text

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and interviews with experienced market participants: farmers, physical traders, hedge fund managers, regulators and sustainability professionals.

**A NEW YORK TIMES
NOTABLE BOOK** It is
1901 and Buffalo, New
York, stands at the
center of the nation's

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attention as a place of immense wealth and sophistication. The massive hydroelectric power development at nearby Niagara Falls and the grand Pan-American Exposition promise to bring the Great Lakes “city of light” even more repute.

Against this rich historical backdrop lives Louisa Barrett, the

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attractive, articulate headmistress of the Macaulay School for Girls. Protected by its powerful all-male board, “Miss Barrett” is treated as an equal by the men who control the life of the city. Lulled by her unique relationship with these titans of business, Louisa feels secure in her position, until a mysterious death at the

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power plant triggers a sequence of events that forces her to return to a past she has struggled to conceal, and to question everything and everyone she holds dear. Both observer and participant, Louisa Barrett guides the reader through the culture and conflicts of a time and place where immigrant factory workers and nature

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conservationists protest violently against industrialists, where presidents broker politics, where wealthy “Negroes” fight for recognition and equality, and where women struggle to thrive in a system that allows them little freedom. Wrought with remarkable depth and intelligence, City of

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Light remains a work completely of its own era, and of ours as well. A stirring literary accomplishment, Lauren Belfer's first novel marks the debut of a fresh voice for the new millennium and heralds a major publishing event.

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