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I have been an Earl Nightingale fan for many years mainly from listening to his audio tapes but also his early radio segments. The opportunity to purchase the Essence of Success arose and I snapped it up! The book covers all aspects of life that will help us develop into the person we want to be - if we are prepared to work at it!

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Success is an individual thing and only the person involved can be responsible for what success is to him. People who succeed are people who believe they can succeed. Success, until it has

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been won, is a mental thing. A man has only his mental picture and his belief, until he has achieved his goal.

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Earl Nightingale said that he

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came to his "aha" moment at the age of twenty-nine while reading Napoleon Hill's Think and Grow Rich - specifically the words "we become what we think about". Shortly thereafter he recorded The Strangest Secret which went on to earn a gold record and became the largest selling non-entertainment recording in record industry history.

The Essence of Success
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Earl has an amazing way of impacting your thoughts and ways of life you never really thought would be possible. He helps to paint a picture of real pursuit... of real success that had me wanting real change. Words really can't describe what he has

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brought to my life, and I hope I can build on the foundation he helped to form.

The Essence of Success -
Nightingale Conant

“Success is really nothing more than the progressive realization of a worthy ideal. This means that any person who knows what they are doing and where they are going is a success. ...

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This is a collection of Earl Nightingale's writings, broadcasts, and conversations on various aspects of personal development.

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The only official print edition endorsed by Nightingale Conant. This beautifully packaged collector's edition will make a great addition to your library. Hundreds of thousands of business leaders and aspiring professionals have profited from the wisdom and savvy of Lead the Field! Now you can too. Lead the Field has often been referred to as the "Program of Presidents" because so many top executives and business leaders have incorporated Earl Nightingale's insight and guidance into their management philosophies. This landmark book is a practical guide on how to think and act like a success. The timeless stories Nightingale uses to make his points are as profound as they

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are accessible. In this classic program, you will learn to: Double your mental capability Recognize and easily overcome the biggest stumbling block to high achievement in business and in life. Dramatically improve your life by changing one simple thing Enjoy more success with an easy 3-minute-a-day exercise Assess your potential worth and start increasing it now You'll also discover uplifting and insightful information like the importance of forgiveness, how "intelligent objectivity" can improve your professional life, and the usefulness of constructive discontent. As Nightingale will show you, the magic word in life is ATTITUDE. It determines your actions, as well as the actions of

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others. It tells the world what you expect from it. When you accept responsibility for your attitude, you accept responsibility for your entire life. Remember, if the grass is greener on the other side...
...it's probably getting better care. Success in business and life is not a matter of luck or circumstance. It's not a matter of fate or the breaks you get or who you know. Success is a matter of sticking to a set of commonsense principles that anyone can master. Now it's your turn to bring positive changes to your own life—changes that will allow you to lead the field yourself!

The one-and-only original, Earl Nightingale's Strangest Secret endorsed by Nightingale Conant.

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The Strangest Secret is much more than a wealth-building tool; it is a manifesto for self-actualization and purpose-driven work. In Nightingale's own words: "The only man who succeeds is the man who is progressively realizing a worthy ideal." In this book, Nightingale distills his lifetime of research on human motivation into a simple success formula—the very same one that propelled his own achievement. The Strangest Secret is a practical guide for accelerated prosperity so that you can quickly rise to the top, becoming one of the top 5 percent who succeed in your field. Challenge yourself with Nightingale's thirty-day test for putting this secret success formula into action in your life,

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and chart your own path to productivity, financial independence, and personal fulfillment. Having grown up during the Great Depression, Earl Nightingale was fascinated by the difference between those who attain high levels of personal, professional, and financial success and those who do not. He devoted his life to searching out a recipe for achievement—a means of predicting success in any area of life. While reading the line in Napoleon Hill's *Think and Grow Rich* that "we become what we think about," Nightingale experienced a watershed moment of self-discovery that resulted in his becoming financially independent by the young age of thirty-five. Make this book your

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Catalyst to the transformation you seek.

Successful broadcaster and inspirational leader Earl Nightingale shares his surefire yet little known secrets for success.

Earl Nightingale's Greatest Discovery will help you acknowledge your own potential and will inspire you to take a step ahead of the crowd and onto a lifetime of success. -- Ken Blanchard, Ph. D., Co-author, The One Minute Manager. *****
About the Author: Earl Nightingale founded the personal development industry with the writing and recording of an essay

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entitled, The Strangest Secret, earning a Gold Record for the first recording of it's kind. Nightingale formed the NIGHTINGALE-CONANT CORP of Chicago, Il. Nightingale enjoyed a lifetime career in radio and was an internationally acclaimed speaker.

Why does one man succeed and another fail? There is an answer. And it will be found in this book. Often the rules for success are so simple and so obvious they aren't even seen. But when you search for them, you, too, can find them. And during the search something wonderful happens—you acquire knowledge, you gain experience and you become inspired. And then you begin to realize the

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necessary ingredients for success.

All of these things and more can be yours if you will follow a few simple rules and put to work the easy to follow principles in this book. Within these pages, it is proven that success can be reduced to a formula...to a system that NEVER fails. In your hands lies the golden key to a glittering future and the true riches of life.

The Meaning of Success: Insights from Women at Cambridge makes a compelling case for a more inclusive definition of success. It argues that in order to recognise, reward and realise the talents of both women and men, a more meaningful definition of success is needed. Practical ways of

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achieving this are explored through interviews with female role models at the University of Cambridge. First-person stories bring alive the achievements and challenges women experience in their working lives, and the effect gender has on careers. The book stimulates a debate about how to bring about a more inclusive working environment.

A guide for aspiring African American entrepreneurs offers advice on how to overcome business challenges, take advantage of available opportunities, and find success in corporate America

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